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Groupe Allez: SouthWare Resellers on a Linux Mission

Atlanta, Georgia -- May 2, 2002. Groupe Allez, L.L.C. (spoken "group allay") announces its formation at the SouthWare® Dealer Conference 2002. Groupe Allez is a consortium of specialists with six years of open-source software development and implementation. The group's purpose is to sell, train in and support SouthWare and SouthWare compatible products on the Linux® platform.

James Clemens, President of SouthWare Innovations, Inc., welcomes the addition of Groupe Allez and the group's potential in the Linux realm: "We at SouthWare are pleased to welcome Groupe Allez as our newest dealer. Their excellent track record and special emphasis on strong customer relationships meshes perfectly with SouthWare's philosophy. We look forward to combining their years of experience in Linux systems integration and software development with SouthWare products to offer customers the flexibility of mixing with or migrating toward open-source systems."

The members of the Groupe Allez consortium have six years of experience in the successful development, marketing, installation and support of integrated IT solutions based on the Linux platform. The group has successfully operated The Net Effect (www.theneteffect.com) as a software development and integration house, which they will continue to operate alongside Groupe Allez in order to serve non-accounting clients. The group has experience supporting enterprises as diverse as law firms, restaurants, automotive dealers and parts manufacturers, consumer product retailers and financial planners. The addition of SouthWare to Groupe-Allez's offerings will provide accounting software compatible with the Linux operating system.

Glenda Snodgrass, Groupe Allez's manager and primary customer contact, says "SouthWare and Groupe Allez both stand to benefit greatly from the growing migration toward non-proprietary solutions. We at Groupe Allez believe that SouthWare will benefit from more exposure in the Linux market. Likewise, SouthWare will enable Groupe Allez to provide IT services to new clients who discover us in their search for new accounting software. We will continue to win and keep customers through top-notch customer service. Some of our group were software customers before coming on board, so we can anticipate many of our customer support issues before we even begin implementing their solution."

Groupe Allez already has a Linux-based software module under development for SouthWare®, AuthLink, a credit card processing software application built for the Linux platform that can be integrated with SouthWare®. AuthLink uses an Internet connection to process credit card transactions through major Internet Payment Gateways and other certified networks.

To find out more about Groupe Allez, please contact us:

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Did Linux we say Linux we do Linux?